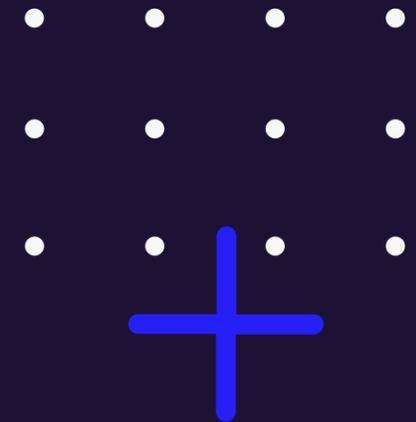


FlexMeasures

Rapid & scalable energy flexibility services for ESCOs

FAWG meeting, 25 Oct 2021

Seita: journey & team



2016-2017: Academic spin-off
(initial idea: energy pricing)

**2018-2019: Apply data skills as consultants,
first ESCO relationship.**

2020: Open-source FlexMeasures

**2021: First energy flexibility services,
second ESCO client.**

**2022: Scale 1st service, grow team,
start 2nd service**



Nicolas Höning

- Web/Cloud engineering lead
- PhD in smart grid mechanisms
- Ex-data engineer @ Senfal / Vattenfal



Felix Claessen

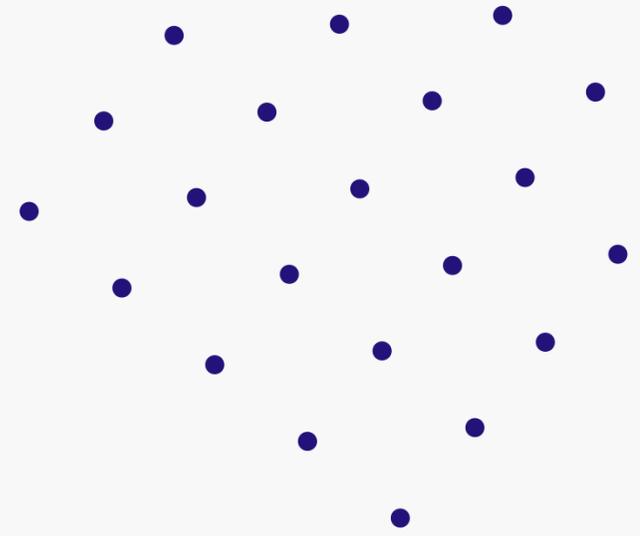
- Data science lead
- Ex-smart grid researcher
- USEF expert

"**Flexibility** is the grid's ability to manage variability and volatility to balance supply and demand."

ACCENTURE

"Demand **flexibility** uses communication and control technology to shift electricity use across hours of the day."

ROCKY MOUNTAINS INSTITUTE



**energy flex
specialists**



**Where's
your data?**

**asset owners &
operators**



**Who are
you?**

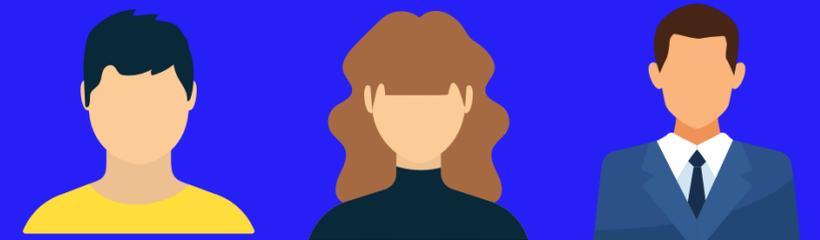
Scaling is hard!



• •
• •
• •
• •
• •
• •

ESCOs are the bridges we need!

asset owners & operators



energy flex specialists



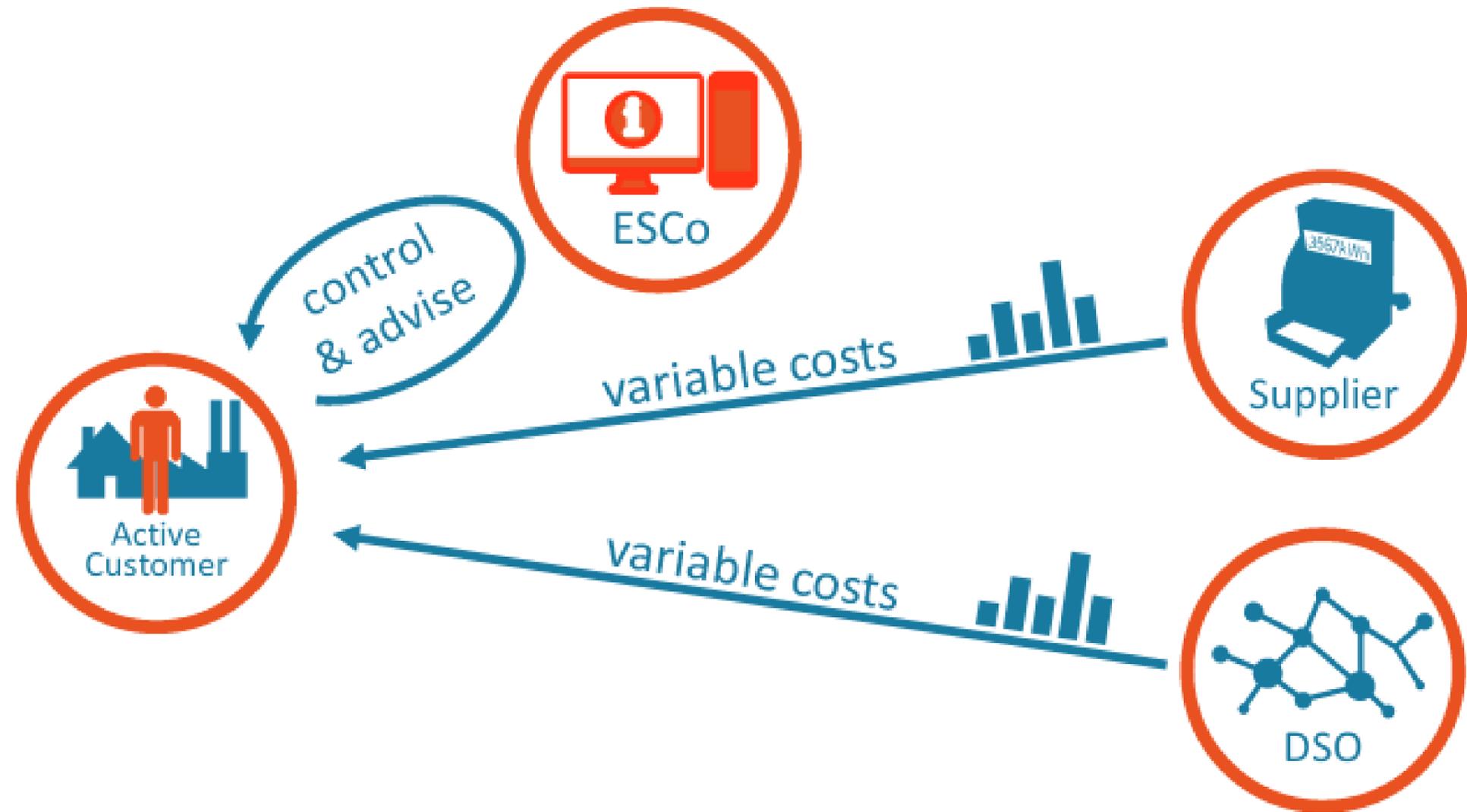
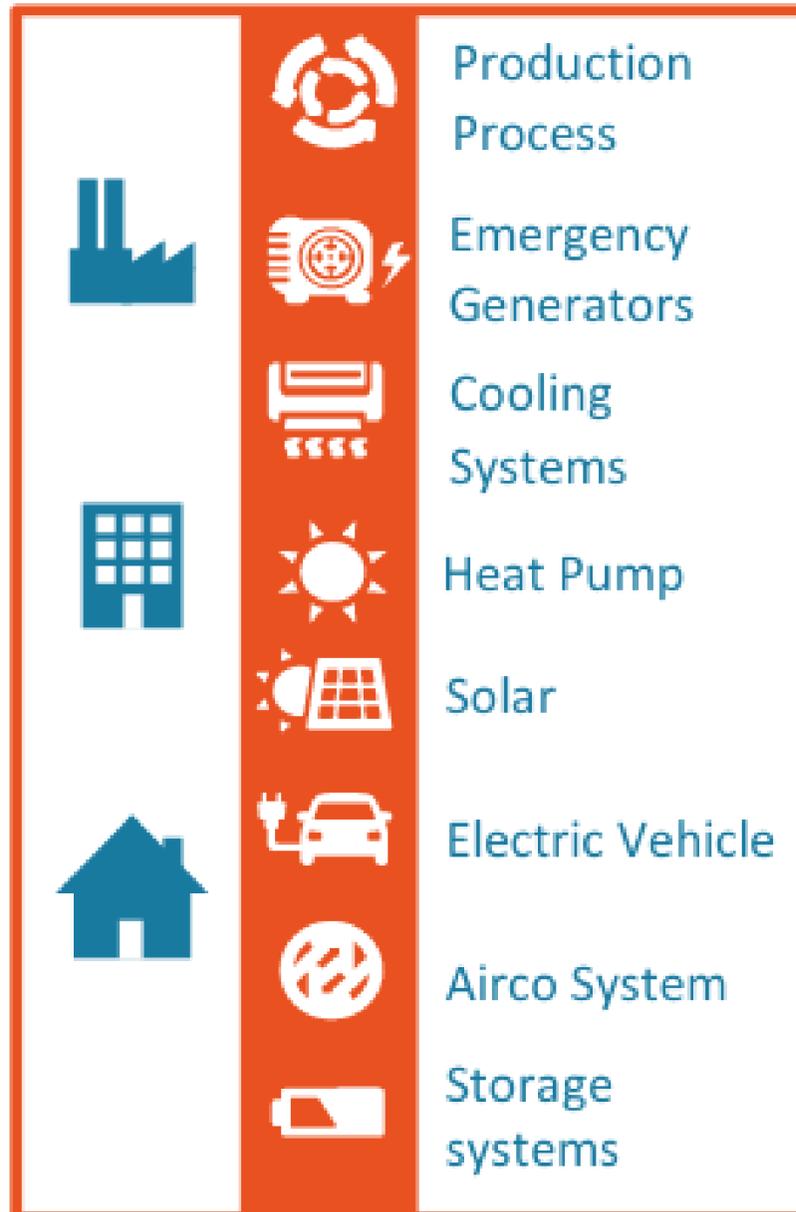
Our customers: Energy Service Companies (ESCOs)

**Market size: USD 29 billion,
growing 8% / year**

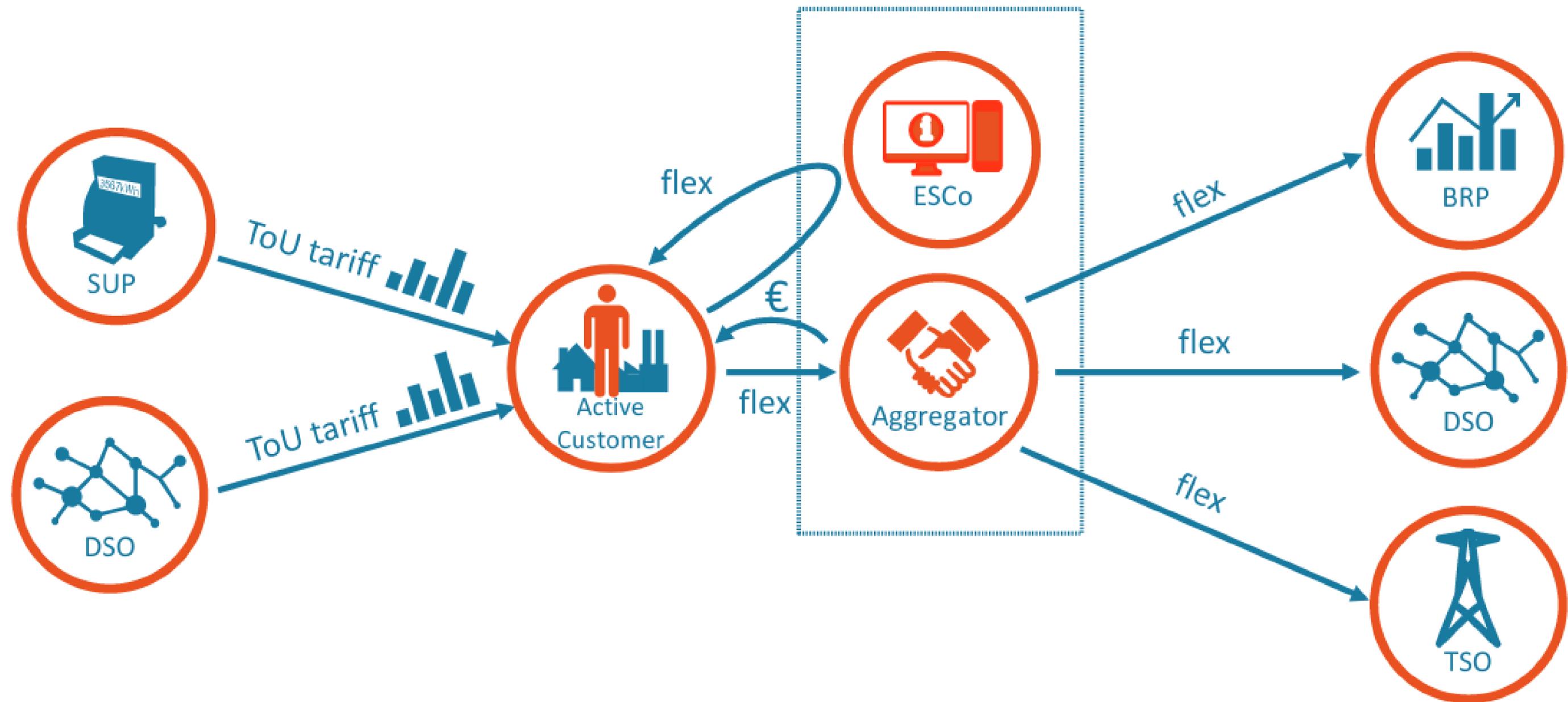
Examples:

Metering companies, real estate developers, microgrid developers, car charging station operators, business parks, energy cooperatives ...

ESCos & implicit distributed flexibility



ESCos & explicit distributed flexibility



Many services?

The needs in energy flexibility
service implementation
changes with:

- type of use
- type of customer
- sector
- connection/grid
- markets
- storage?
- culture!
- etc.

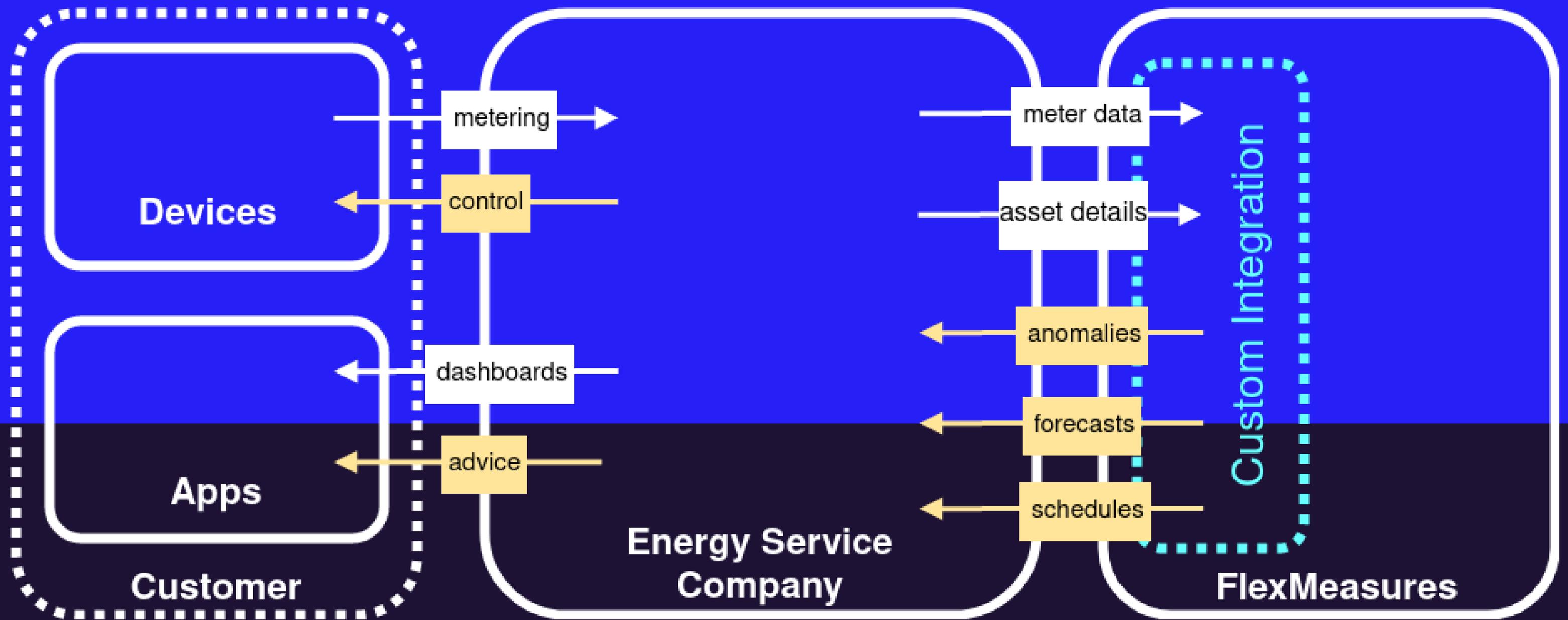


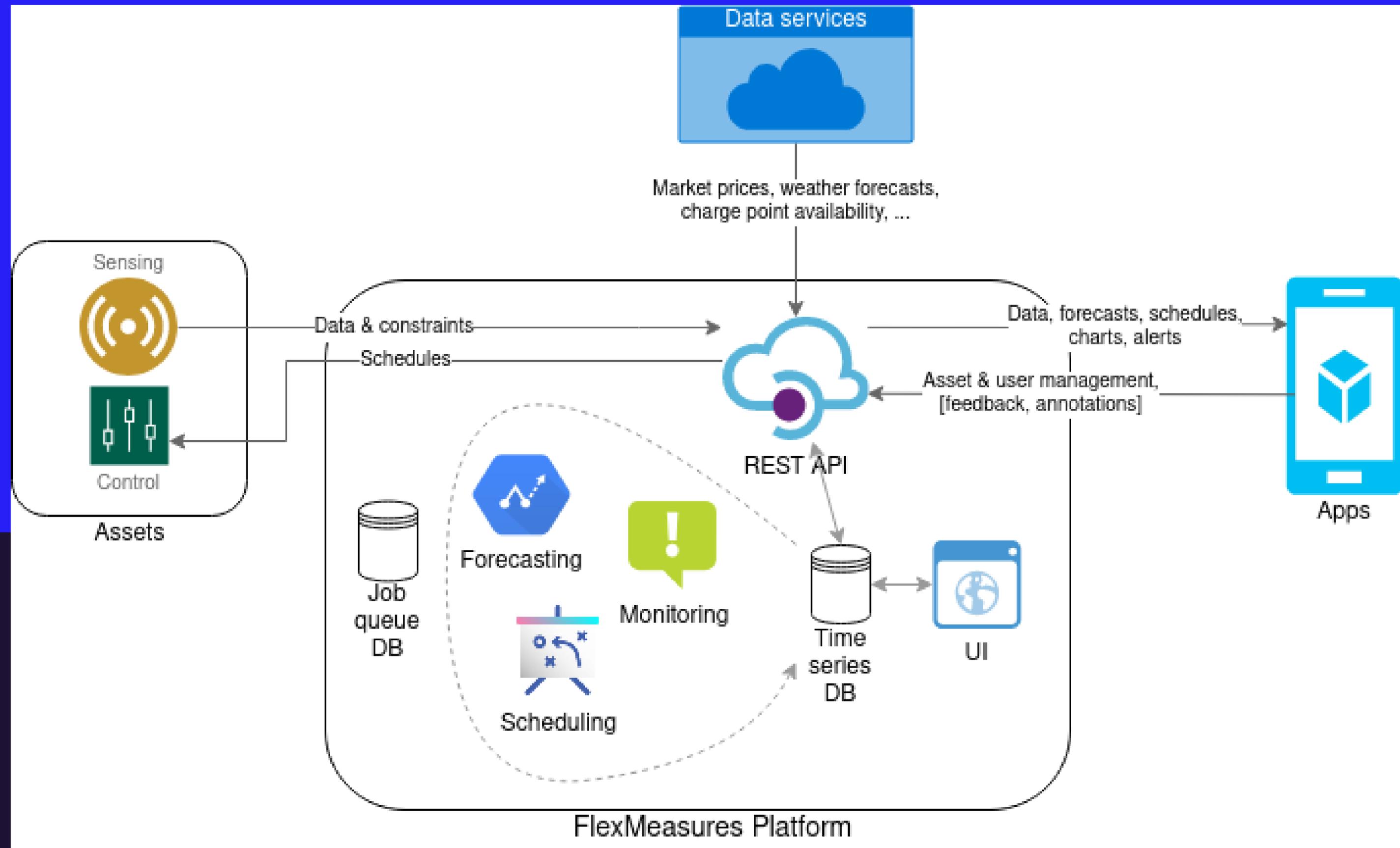
FlexMeasures: Design goal

Build real-time energy flexibility services, *rapidly* and *scalable*. On top of open source.

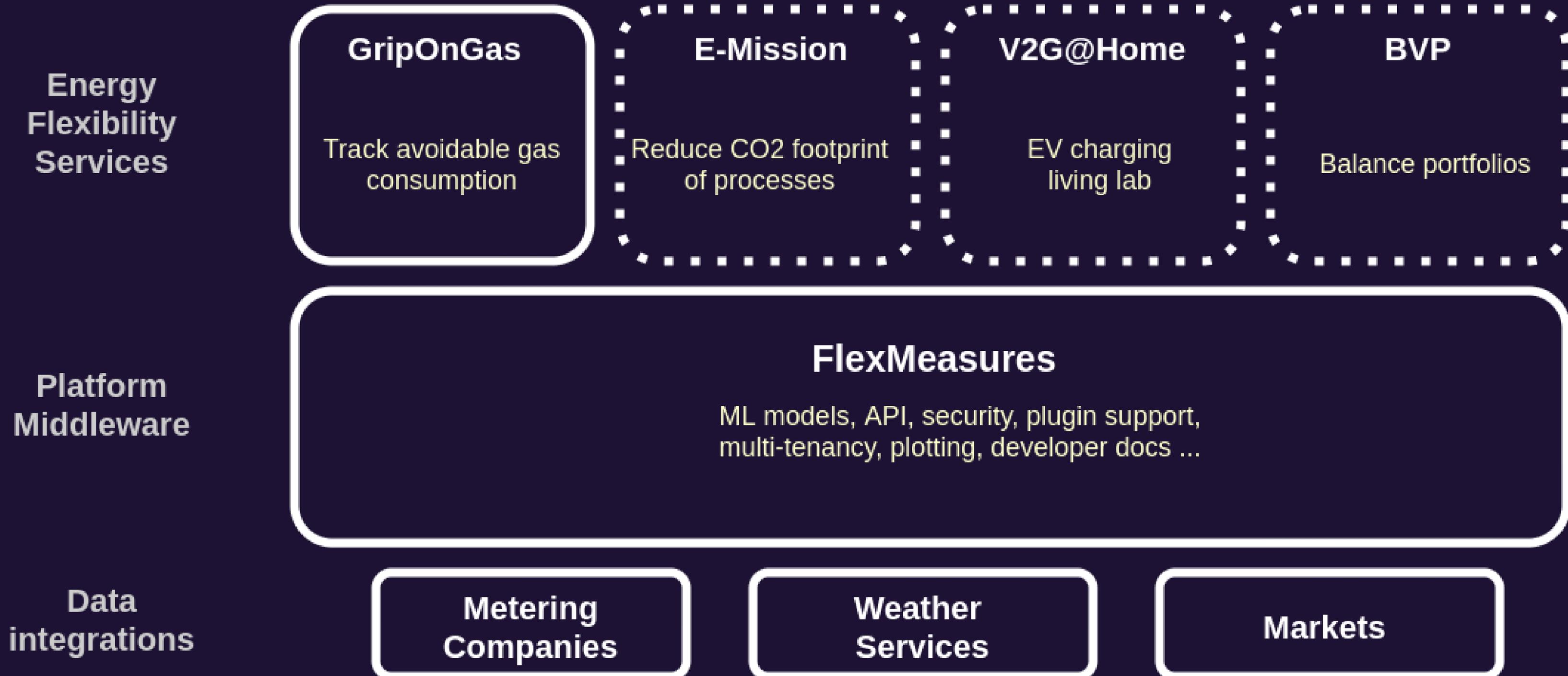
Developing energy flexibility services (e.g. to enable demand response) is crucial, but expensive.

ESCos want to become active in this segment, but fear vendor lock-in or high costs.





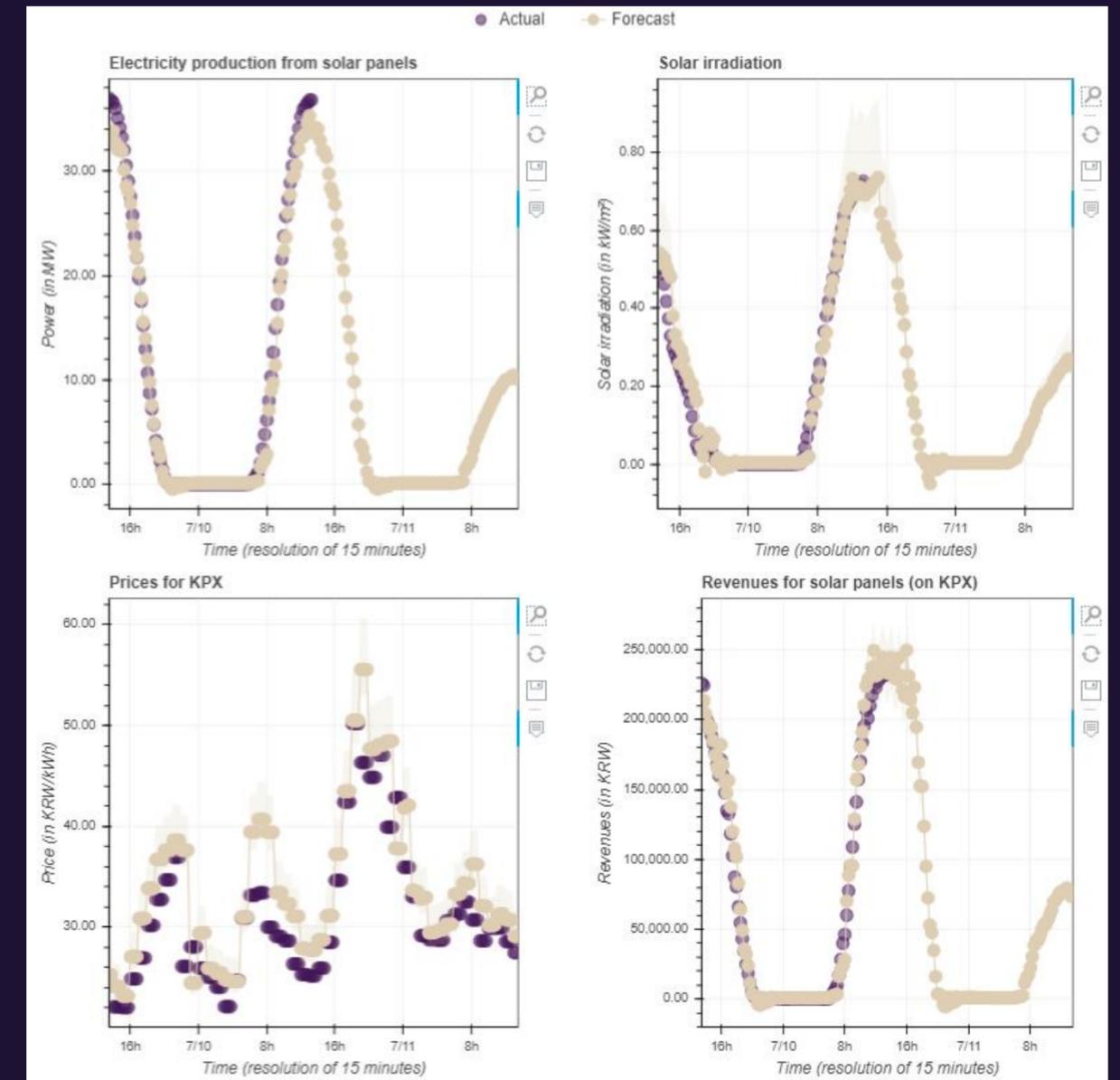
How we use FlexMeasures as a middleware.



FlexMeasures value 1/3: real-time updates and advice

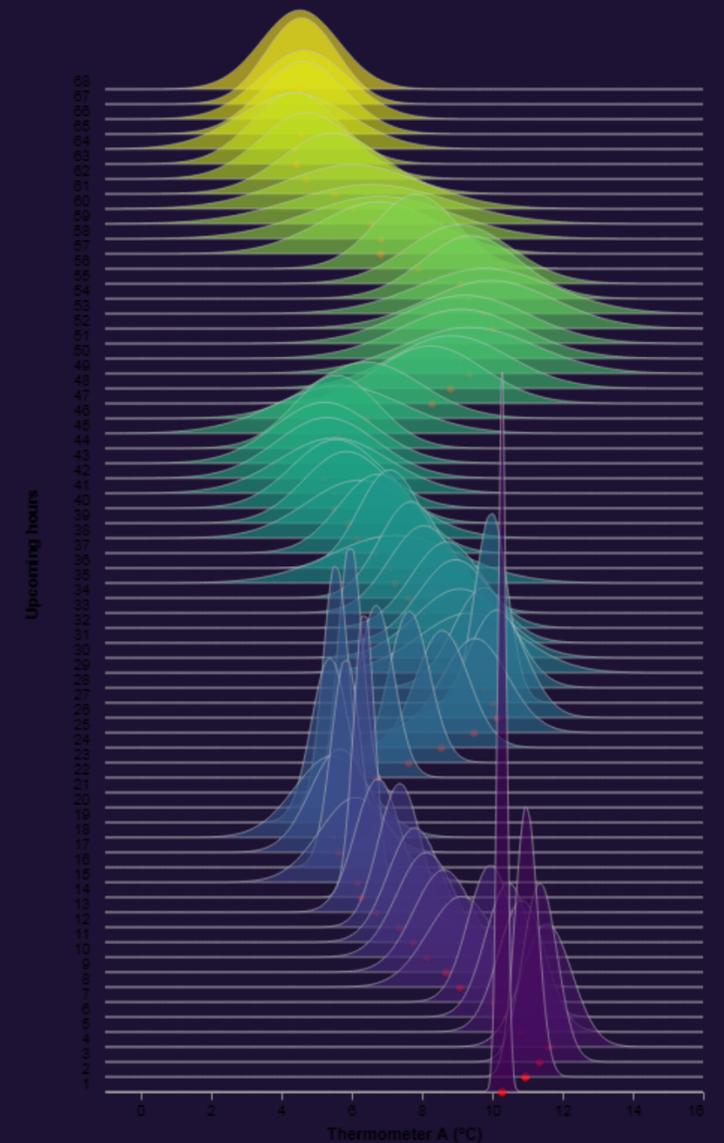
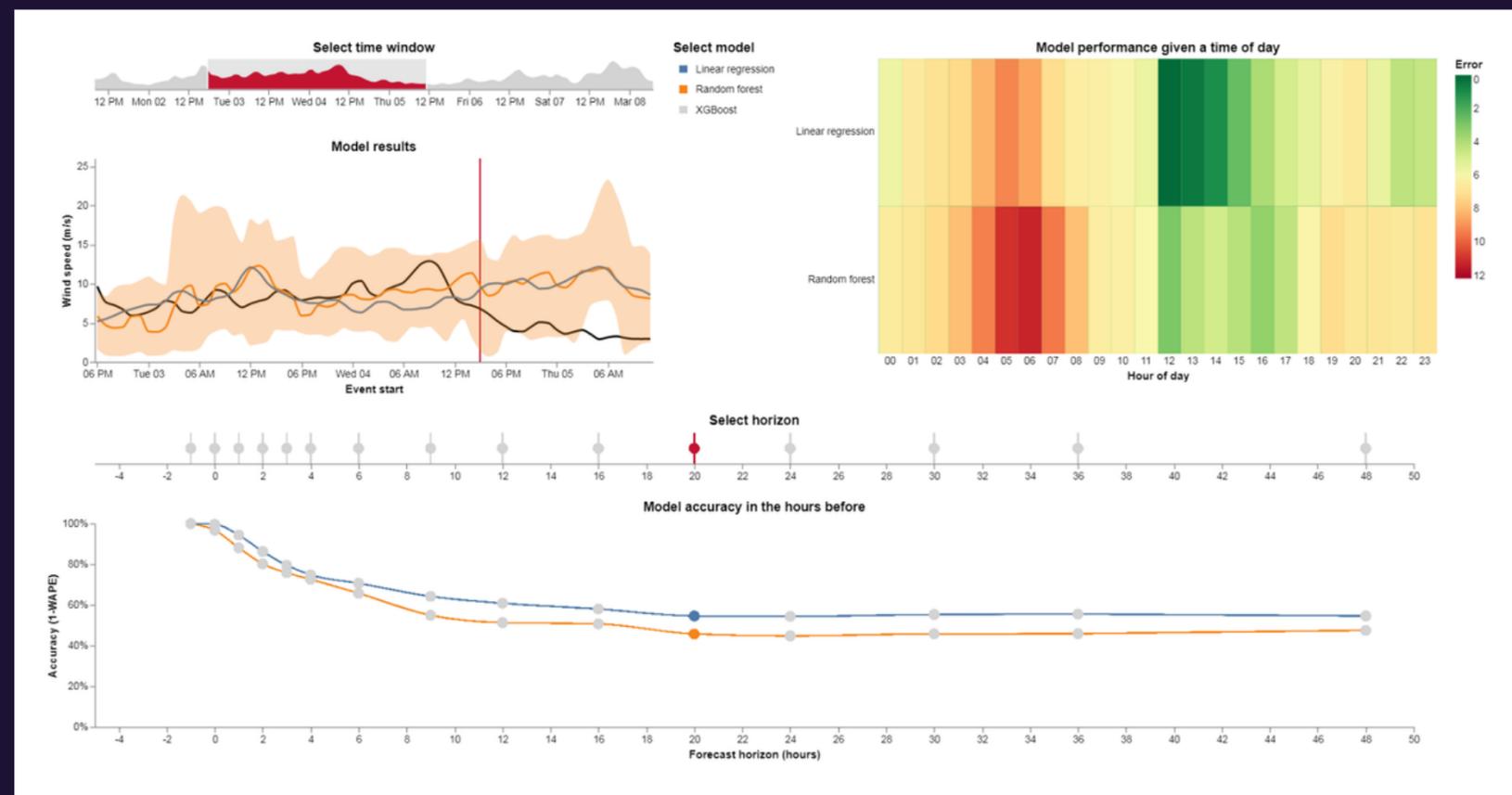
Energy flexibility services need to interact multiple times per day or hour. Thus, FlexMeasures supports:

- Support for real-time updates
- Forecasting for the upcoming hours
- Schedule optimization



FlexMeasures value 2/3: Uncertainty models

Dealing with uncertain forecasts and outcomes is crucial. FlexMeasures' data model helps to model this real-world aspect accurately.



FlexMeasures value 3/3: Service building

Building customer-facing services is where developers make impact. Let's make their work easy.

- **Well-documented API**
- **Plugin support**
- **Plotting support**
- **Multi-tenancy**





**Open source:
Think big**

**What if we could build for energy flexibility,
what WordPress has become for web
publishing?**

**A technology to raise the standard by which
every small ESCo in the world can approach
this problem.**

FlexMeasures in the LFE context

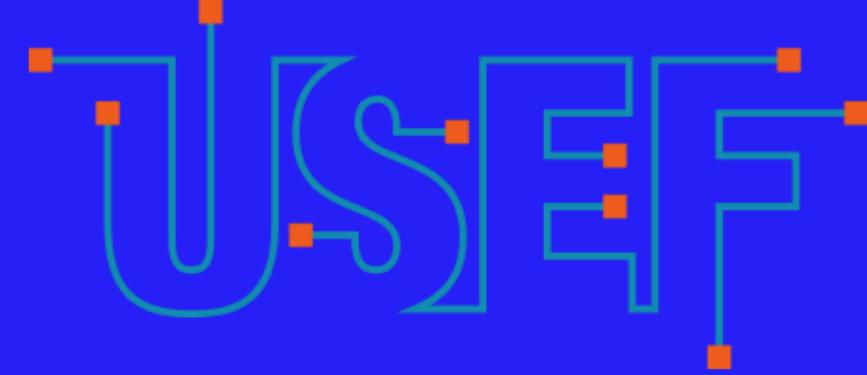
New target group:

ESCos

Possible integrations:

- OpenLEADR
- ShapeShifter
- OpenEEMeter

FlexMeasures and USEF



Already supported by FlexMeasures (with hands-on experience):

- Meter Data and Price Data (but also generally any type of Sensor Data)
- D-Prognoses (i.e. day-ahead meter data prognoses)
- UDI Events (description of available flexibility from individual devices)
- Device Messages (which tell devices what to do, usually in response to a UDI event)

Not yet officially supported by FlexMeasures (so far only simulations with these concepts):

- Flex Requests
- Flex Offers
- Flex Orders
- Flex Settlements

Thank you.

Plugins: Getting started

```
$ cookiecutter https://github.com/SeitaBV/flexmeasures-plugin-template
```

```
plugin_name [Your plugin name, e.g. 'My Plugin']: A new service
plugin_slug [a-new-service]:
module_name [a_new_service]:
description []: Providing flexible scheduling to X customers in region Y.
author_name []: Nicolas Höning
author_email []: nicolas@seita.nl
plugin_url []:
minimal_flexmeasures_version [0.7.0]:
api_blueprint [y]:
ui_blueprint [y]: n
cli_blueprint [y]:
```

```
$ ls A\ new\ service
a_new_service Makefile README.md requirements run_mypy.sh setup.cfg setup.py
```

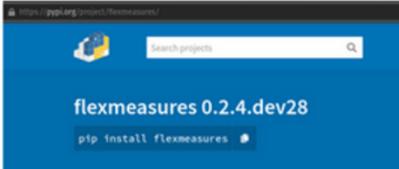
```
$ ls A\ new\ service/a_new_service
api cli _init_.py
```

```
$ cd A\ new\ service
```

```
$ pytest
Test session starts (platform: linux, Python 3.8.10, pytest 6.2.4)
rootdir: /home/nicolas/workspace/seita/My Plugin/A new service
plugins: sugar-0.9.4, requests-mock-1.9.3, flask-1.2.0, cov-2.12.1
collecting ...
  a_new_service/api/tests/test_api.py ✓
50% ██████████
  a_new_service/cli/tests/test_cli.py ✓
100% ██████████
```

```
Results (0.07s):
  2 passed
```

Documentation

<p>3 Sep 2021</p> <h2>V0.6.0: MULTI-TENANCY & ERROR MONITORING</h2>  <p>Version v0.6.0 of FlexMeasures is out (see changelog). The two most notable new features are that users and assets now belong to accounts (allowing for multi-tenancy setups), and that it's...</p> <p>FULL STORY</p>	<p>7 Jun 2021</p> <h2>V0.5.0: OPENWEATHERMAP AND PLUGIN CUSTOMISATION</h2>  <p>Version v0.5.0 of FlexMeasures is out (see changelog). Aside from great additions to the documentation (tutorials!) and some smaller things, there's new features for customisation of your project and an...</p> <p>FULL STORY</p>
<p>29 Apr 2021</p> <h2>V0.4.0: PLUGIN SUPPORT</h2>  <p>Version v0.4.0 of FlexMeasures is out (see changelog). Aside</p>	<p>2 Apr 2021</p> <h2>V0.3.0: PIP-INSTALLABLE, CLI COMMANDS & BELIEF TIME COMMUNICATION IN API</h2> 

Getting started

Quickstart

- Install FlexMeasures
- Make a secret key for sessions and password salts
- Configure environment
- Preparing the time series database
- Add an account & user
- Add structure
- Add your first weather sensor
- Add your first asset
- Run FlexMeasures
- Add data

Other settings, for full functionality

Configuration

Quickstart

This section walks you through getting FlexMeasures to run with the least effort. We'll cover making a secret key, connecting a database and creating one user & one asset.

Note

Are you not hosting FlexMeasures, but want to learn how to use it? Head over to our tutorials, starting with [Posting data](#).

Install FlexMeasures

Install dependencies and the `flexmeasures` platform itself:

```
pip install flexmeasures
```

Code hygiene

✔ require higher pip-tools version	deploy-to-staging #141: Commit 3a4aa3b pushed by nhoening
✔ require higher pip-tools version	lint-and-test #795: Commit 3a4aa3b pushed by nhoening
✔ Enable plugin list to be an app creation param, use...	deploy-to-staging #140: Commit 3a3506f pushed by nhoening
✔ Enable plugin list to be an app creation param, use...	lint-and-test #794: Commit 3a3506f pushed by nhoening
✔ do not rely on a actual secret_key file in testing / CI	lint-and-test #793: Commit c5ae1ef pushed by nhoening
✔ add changelog entry	lint-and-test #792: Commit 2ebc974 pushed by nhoening
✔ document caveats when testing plugins	lint-and-test #791: Commit 93bd642 pushed by nhoening
ⓘ Prepare changelogs for v0.6.1 release	lint-and-test #790: Commit 232427d pushed by Flix6x
✘ Backport PR #127: Add release date (#127)	lint-and-test #789: Commit fa3939c pushed by Flix6x
✘ get_or_create_source might create data source wit...	lint-and-test #788: Commit 6dbc2c8 pushed by Flix6x

flake8



lint-and-test passing pypi v0.6.1 python 3.6+ code style black docs passing

Resources

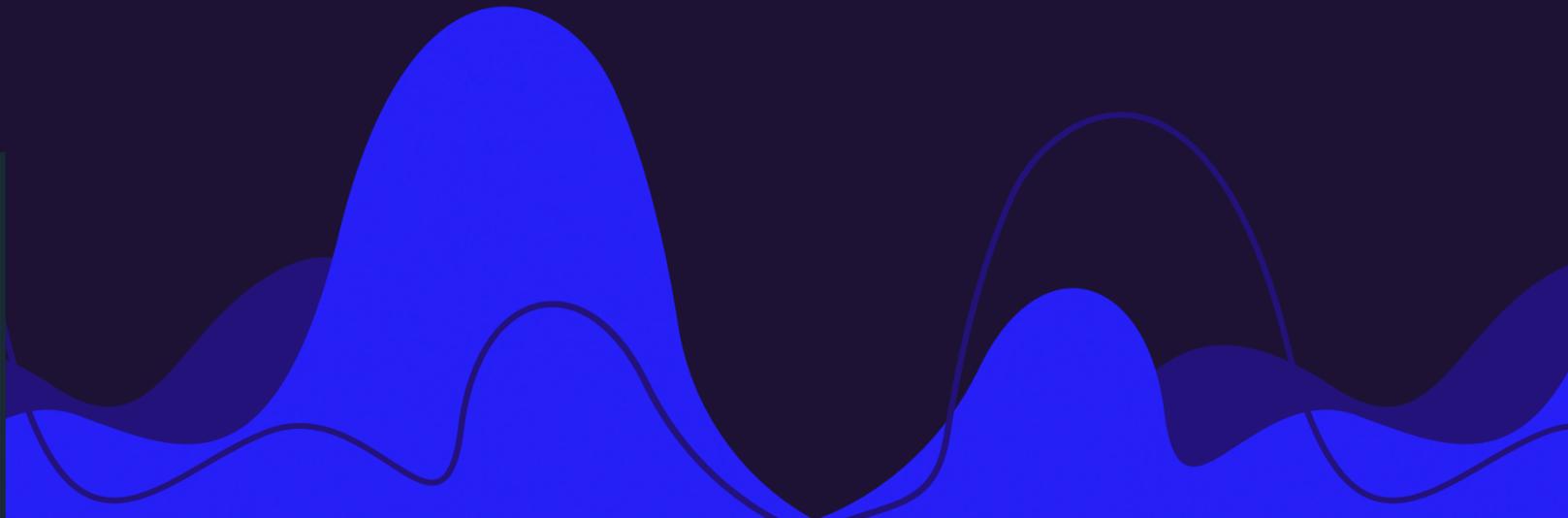
- <https://github.com/SeitaBV/flexmeasures/>
- <https://flexmeasures.readthedocs.io>
- <https://flexmeasures.io>
- <https://seita.nl/core-technology/flexmeasures/>
- <https://seita.nl/services/>



Our business model: Subscriptions via SaaS



Revenue flow



Status:

- 1st ESCo partner (25K end customers)
- 1st end customer paying subscriptions

